2021

ST+IOPE

Annual Report





When I joined St. HOPE as President and CEO in July 2021 I had a good understanding of the transformational work the organization is doing to uplift the Oak Park community and provide high-quality education for TK-12 scholars, many of whom had limited access to opportunities for success. Since I have been on the ground working hand-in-hand with our St. HOPE team I have an even deeper appreciation for the important work St. HOPE does each day to bring equity, opportunities and access for students, families, and businesses not just in Oak Park but in the greater Sacramento region.

Throughout the pandemic, St. HOPE remained committed to its mission of ensuring that scholars have hands-on rigorous academic instruction so that we can continue to close the equity and achievement gap. Our efforts are paying off as Sacramento High proudly has among the highest percentage of scholars from the Sacramento region who were admitted to UCs and CSUs. Many have been accepted to Historical Black Colleges and Universities (HBCUs) as well. PS7 has been extensively recognized for its excellent educational outcomes with low-income students as a two-time Title 1 Achievement Award winner, California Distinguished School, and a Federal Blue-Ribbon School nominee. The partnerships with UC Davis Health and the Cash for College Campaign are making a difference for students.

Restaurants and businesses in and around the 40 Acres complex found creative ways to serve the community and ensure their employees had opportunities to meaningful work. Slim & Husky's Pizza marked the one-year anniversary at their Oak Park location with a focus on community involvement and partnership by donating pizzas to Sac High scholars and football season sponsorship. Slim & Husky's founders shared their entrepreneurship journey, encouraging students to think about their future possibilities. St. HOPE, through its supported businesses, is the 5th largest employer for opportunities in Oak Park.

We also increased access for all communities to share in the Black Culture experience through arts,

culture and entertainment. Underground Books increased its "shop local" campaign by expanding its online shopping footprint and hosting local vendors weekly. Activities such as Christmas in Oak Park and Virtual Book Discussion with Resmaa Menakem continued to connect people and challenge their thinking. The Guild Theater and Esther's Park provided nearly 100 opportunities for access to comedy, culture, and entertainment through St. HOPE sponsored Comedy Nights, the first gospel comedy night, Jon B. Concert, vendors and day parties at the Park and Sunday Movie Matinees. St HOPE collaborated to present the first annual Colour of Music series in Sacramento, Black Wealth Community Event, and many other community events and activities.

In alignment with the recognition of Juneteenth as a federal holiday, St. HOPE held its first annual Juneteenth Block Party. Over 2,000 people enjoyed art, music, food, and entertainment while commemorating the effective end of slavery in the United States and this historic recognition.

Looking ahead, St. HOPE's role as a trusted community partner, sought-out educational provider, and facilitator of job growth, and economic revitalization is essential to ensure a successful post-pandemic recovery. Our roots in Oak Park are deep as is our commitment to bringing new opportunities and investment to directly benefit the community. One shining example of this is our efforts to build a new state-of-the-art PS7 elementary school campus, which will be a point of pride for the community and the entire region.

In a short time, I have confirmed first-hand the catalytic work St. HOPE is doing to uplift 0ak Park and the people that live, work, worship, visit and do business there. I hope that you join me on this journey as we continue to serve our community with excellence. The best is yet to come.

In partnership Cassandra H.B. Jennings President and CEO



OUR HISTORY

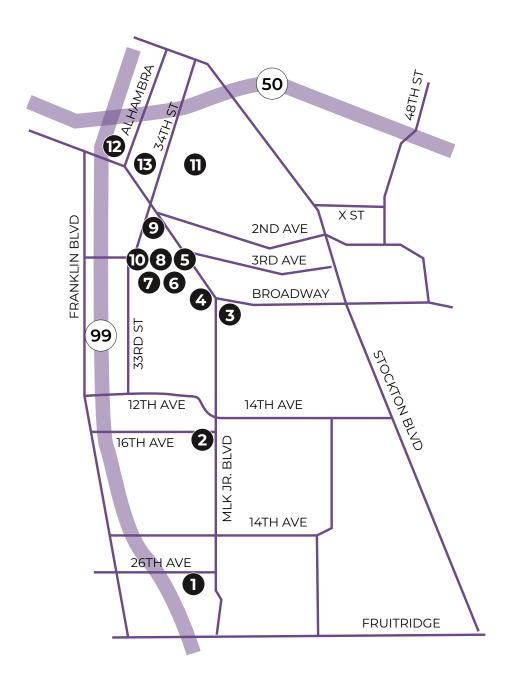
St. HOPE has a long history of bringing high-quality education and economic development to the Oak Park community

- → **July 1989** St. HOPE Academy (SHA) founded by Kevin Johnson as an after-school program serving 30 students
- May 2002 Sac City Unified School District unanimously approves St. HOPE's first charter school — PS7 now serving grades K-8
- → May 2003 Grand Opening of the 40 Acres Complex
- → **September 2003** St. HOPE reopens Sacramento High School as a charter school serving grades 9-12
- → August 2007
 PS7 Middle School relocates to Sac High Campus
- → **July 2014** St. HOPE celebrates 25-year Anniversary
- August 2016 St. HOPE Development Company opens
 Business & Education Complexes in Oak Park
- March 2019 Esther's Park Grand Opening
- → August 2019 Fixins Soul Kitchen Opens
- → October 2020 Remodeled Underground Books
- February 2021 Sac High recognized for Black student excellence by the CA Charter School Association

June 2021

First PS7 Elementary School Scholars Graduate from Sac High

OUR PROPERTIES



- PS7 Elementary School Campus
- 2 St. HOPE Academy After School Program Original Site
- 3 St. HOPE Headquarters Office
- A Renovated Oak Park Victorian Office Building
- **5** 40 Acres Art and Cultural Center
- 6 Upper Room Apartments
- Historic Guild Theater
- 8 Renovated Huey P. Newton Historic Office Complex
- 9 Renovated Esther's Park

- Renovated 3400 Third Ave Office Complex
- Sacramento Charter High School & PS7 Middle School Campus
- St. HOPE Education Complex
- St. HOPE Business Complex

OUR INVESTMENTS









OUR TENANTS

- College Track, Sacramento
- Highlands Community
 Charter & Technical School
- City Year of Sacramento
- Greater Sacramento Urban League
- Old Soul Coffee Co.
- · Fixins Soul Kitchen
- World Class Faders
- Law office of Fred and Kevin Hiestand
- Upper Room Apartments
- Munay Accounting & Tax
- Valley Vision, inc
- SETA Head Start
- Underground Books
- Guild Theater



COLOUR OF MUSIC FESTIVAL



JON B. CONCERT AT GUILD THEATER

St. HOPE's commitment to the greater Sacramento community can be seen far and wide.

From supporting our scholars as they graduate and head off to four-year universities, to helping our less fortunate neighbors and hosting community building, and cultural events, St. HOPE is an important community partner working to uplift Oak Park and the Sacramento region





COMEDY SHOWS







CLEAN UP AT SCHOOL SACRAMENTO PICKS IT UP AT FOOTBALL GAME



SAC HIGH CLASS OF 2021 GRADUATION



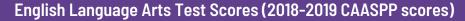
ST. HOPE SPORTS/ATHLETES

St. HOPE Public Schools

CLOSING THE ACHIEVEMENT GAP THROUGH ACADEMIC EXCELLENCE

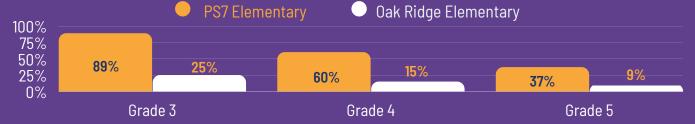
We are fiercely committed to preparing our scholars to attend and graduate college. That journey of academic success begins in elementary school. We create classrooms and learning environments where students thrive, and where we can quickly close the educational achievement gap that often exists for students from minority or disadvantaged backgrounds. All of our choices – staffing, schedules, programming, and more – are made based on prioritizing what is best for our scholars and what is needed to deliver the highest quality education. Each year, we graduate self-motivated, industrious, and critical thinking leaders who are committed to serving others, passionate about lifelong learning, and prepared to earn a degree from a four-year college.

Our PS7 Elementary School scholars are outperforming their peers at the nearest traditional school





Math Test Scores (2018-2019 CAASPP scores)



In addition to showing strong test results, St. HOPE schools are earning statewide recognition:



Sacramento Charter High School was recognized by the California Charter Schools Association as: SERVING BLACK STUDENTS WITH EXCELLENCE.

Sacramento Charter High School and PS7 were named

CALIFORNIA EDUCATION CHAMPIONS

by the National Action Network.



95%

of Sac High students were accepted into 4-year colleges in 2022 including ALL 9 UC campuses. we are proud to have among the HIGHEST percentage of scholars admitted to UCs and CSUs in the Sacramento region.

PS7 has twice been named a **TITLE 1 ACHIEVEMENT AWARD WINNER**, and has been recognized as a **CALIFORNIA DISTINGUISHED SCHOOL** and as a **FEDERAL BLUE RIBBON SCHOOL NOMINEE** for its educational outcomes with low-income students.



Our core commitment to student excellence and college readiness provides our scholars with the strongest possible foundation for future learning and career success.

Our scholars leave St. HOPE and go on to do amazing things!

Our Board Members

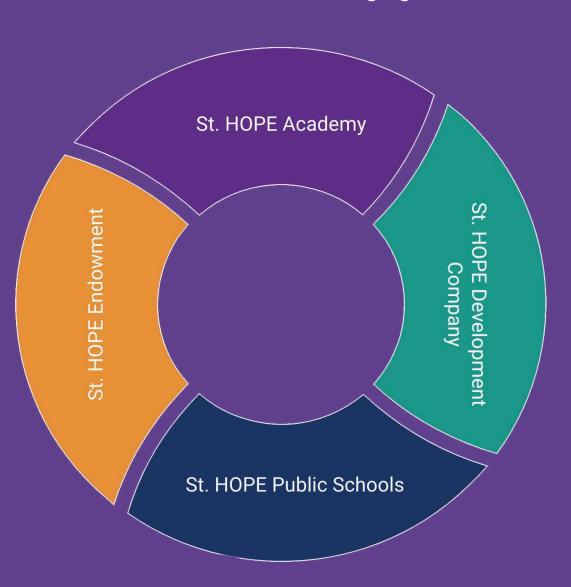
St. HOPE Academy Kevin Hiestand (President)
Milutin Backovich
F. Frederick Brown
Denise Merano
Jake Mossawir

St. HOPE Public Schools Dennis O'Reilly Francisco Castillo Ron Tom Gladys Mitchell Doug Love

St. HOPE Development Company F. Frederick Brown Brian Williams Jake Mossawir Adrianne Hall

Organizational Structure

Four St. HOPE entities working together



2021 DONORS & SPONSORS

Donations made between 7/1/2020 and 12/31/2021

AARP

Annapoorna USA Foundation

Apple Inc.

Arata Brothers Fund

Arlene Cotton

Billie-Jean Martin

Bronwyn Anthony

Cassandra Jennings

Charles and Ann Johnson

Charles Kirrene

Christine L

CIF Sac Joaquin Section

Colleen Sweeney

Coraetta V Smith

Craig M Phelps

D. Carrillo

Dana Bouev

David Vest

Denise Merano

Dennis O'Reilly

Diana Thurm

Diane Martin

Dwight Crocker

Elise Brown

Erica Auld

Ernestine LaPlante

Georgia West

Golden 1 Credit Union

Greater Sacramento Urban

League

Janet Rice

Jenny Johnson Family

Foundation

Juliette Craig Irrevocable

Trust

Karen and Maury Hull

Foundation

Kate Schwartz

Katie Lawrence

Kevin Hiestand

Lina Washington

Linda LeGrand

Mac Clemmens

Margaret Deterding Fund

Marie C. Gross Gross Family

Trust

Marisa DeSalles

Mark Adams

Marlena Klopp

Mary Anne McDowell

Megan Wyatt

Michelle Kingston-Merrill

Mort & Marcy Friedman

Fund

Milutin Backovich

Nancy Lee

Oak Park Business

Association

Pamela Castori

Phillip Kampel

Ralph Aldredge

Rapone Anderson

Robert Olson

Ronald Tom

Ronald West

Sacramento High School

Class of 1935

Sacramento Region

Community Foundation

Salvatore Fellata

Sharry Covington

SMUD

StateFarm

Steve Vilas

Susan Quinn Quinn

Sutter Health Valley Area

Tamisha Anderson

Toni Diana Martello

U.S. Bank

UC Davis Medical Center

Union Pacific

University of the Pacific,

McGeorge School of Law

US Bank

Vincent Sales

Walton Pediatrics

Wellspring Women's Center

William Johnson

Yvonne Wiley

2021 Financials

	St. HOPE Academy	St. HOPE Public Schools	St. HOPE Development Company
Income			
Grants & Donations	\$332,681	\$14,737,944*	\$50,391
Rental Revenue	\$252,822	-	\$876,149
Services Revenue	\$2,445,776	-	
Interest Income	\$5,886	\$4,921	\$76
Sales Revenue	\$761,024	-	-
Other Revenue	-	\$99,370	-
Total Revenue	\$3,798,189	\$14,842,235	\$926,616
	*Includes Federal Funding		
Expenses			
Cost of Goods Sold	\$240,211	-	-
Salaries & Benefits	\$2,149,221	\$6,809,406	-
Materials & Supplies	\$219,680	\$579,930	\$15,211
Services & Operating Expenses	\$995,710	\$5,860,213	\$576,252
Debt Service	\$61,761	-	\$273,167
Depreciation Expenses	\$123,692	\$48,896	\$115,965
Total Expenses	\$3,790,274	\$13,298,445	\$980,595
Net Income	\$150,080	\$1,543,790	\$(53,979)

