

# COSTHOPE ANNUAL REPORT

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## CEO'S MESSAGE



Jake Mossawir CEO and President Dear all,

So much has happened in our 27th year of service to the Oak Park community, and we could not have done it without your support. It's hard to believe that what started as **one** man's mission to improve the lives of just twelve young african american boys has brought us to where we are today. While there is still a ton of work ahead of us, it's essential we take a second to reflect on and celebrate all the progress we've made this past year.





You may not know that St. HOPE is a family of non-profits including St. HOPE Academy (community development company), St. HOPE Public Schools, and St. HOPE Development Company. We are **one** family striving toward **one** goal; to revitalize the Oak Park community through public education and economic development. This year, we set out to better tell our story in hopes of widening our impact. In just twelve months we've managed to come together under **one** logo, host all St. HOPE projects under **one** website, move all of our schools onto **one** calendar, and share all of our news via **one** Twitter account. Our team is working more closely than ever before and this unity is positively impacting our scholars and community.

This past year, we successfully established relationships with tenants and partners like City Year, the Asian Chamber of Commerce, the Urban League, and La Venadita each of which is equally excited about what is happening in Oak Park and is dedicated to the success of the community. It's because of this commitment that our young scholars are beginning to understand their great value and tap into their personal vision for success. With the support of the community, the dedication of our incredible educators, and grit of our scholars, it's no wonder that in 2016, 96% of our Sac High seniors were accepted to a four year college.

We are incredibly excited about the building momentum in Oak Park and hope to have you join us for a tour of the neighborhood so you can learn more about what we are doing as **one** family.

With HOPE,

Jake Mossawir

## STHOPE PROPERTY MAP



All St. HOPE properties are located in Oak Park, a neighborhood of two square miles in the city of Sacramento.

(t) tenant

### **OUR MISSION**

To revitalize the Oak Park community through public education and economic development

27

Years Serving in the Oak Park Communty

1500

Scholars Enrolled

95

% of Seniors
Accepted to
4-Year College

43

Million Dollars Invested

## **OUR HISTORY**

# Revitalizing the community since 1989



Over the last 27 years, St. HOPE has dramatically improved Oak Park by educating future leaders, and serving as a catalyst for current and future development and economic growth.

#### **TIMELINE**

July 1989 St. HOPE Academy (SHA) founded by

Kevin Johnson

May 2002 Sac City Unified School District

unanimously approves St. HOPE's first

charter school — PS7

May 2003 40 Acres Complex Grand Opening

September 2003 Sacramento Charter High School

**Opening Day Celebration** 

September 2007 Triumph Preschool Opening Day

**August 2012** Oak Park Prep Opening Day

July 2014 St. HOPE celebrates 25-year Anniversary

August 2016 St. HOPE Development Company opens

Business Complexes in Oak Park

## ORGANIZATIONAL OVERVIEW

St. HOPE Academy (Community Development Corporation)

St. HOPE Public Schools

St. HOPE Development Company

## ORGANIZATIONAL OVERVIEW

## **BOARD OF DIRECTORS**

St. HOPE Academy



**Kevin Hiestand (President)** 

**Milutin Backovich (Treasurer)** 

F. Frederick Brown (Secretary)

**Denise Merano** 

**Jake Mossawir** 

St. HOPE Public Schools



**Michelle Johnson (Chairman)** 

**Tracy Stigler (Vice Chair)** 

**John Taylor** 

John Finegan

**Clint Williams (2nd Vice Chair / Secretary)** 

**Gladys Mitchell** 

**Kevin Nagle** 

**Dennis O'Reilly** 

**Ron Tom** 

**Shelby Mitchell (Student Representative)** 

St. HOPE Development Company



F. Frederick Brown (President)

**Scott Maxwell (Vice-President)** 

**Tracy Stigler (Secretary/Treasurer)** 

**Brian Williams** 

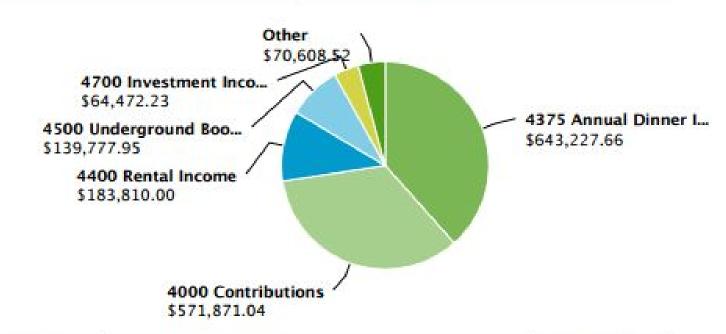
**Jake Mossawir** 

## FINANCIAL OVERVIEW

#### ST. HOPE Academy (Community Development Corporation)

Balance Sheet	2016
Assets	
Current Assets	\$1,819,509.14
Total Fixed Assets	\$1,533,378.51
Other Assets	\$1,709,245.62
Total Assets	\$5,062,133.27
Liabilities and Equity	
Current Liabilities	\$9,888.69
Long Term Liabilities	\$356,730.92
Total Liabilities	\$366,619.61
Equity	\$4,695,513.66
Total Liabilities and Equity	\$5,062,133.27

#### St. HOPE Academy Income By Category

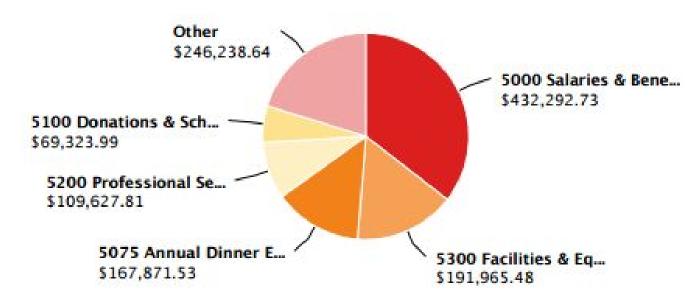


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%	Category	(\$)Amount
38.43%	4375 Annual Dinner Income	643,227.66
34.17%	4000 Contributions	571,871.04
10.98%	4400 Rental Income	183,810.00
8.35%	4500 Underground Bookstore	139,777.95
3.85%	4700 Investment Income	64,472.23
4.22%	Other	70,608.52

Wednesday, Feb 22, 2017 09:28:26 AM GMT-08:00 - Accrual Basis

#### St. HOPE Academy Expense By Category



%	Category	(\$)Amount
35.51%	5000 Salaries & Benefits	432,292.73
15.77%	5300 Facilities & Equipment	191,965.48
13.79%	5075 Annual Dinner Expenses	167,871.53
9.01%	5200 Professional Services	109,627.81
5.69%	5100 Donations & Scholarships	69,323.99
20.23%	Other	246,238.64

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## FINANCIAL OVERVIEW

#### ST. HOPE PUBLIC SCHOOLS OVERVIEW

Balance Sheet	2016
Assets	
Current Assets	\$3,282,936
Total Fixed Assets	\$134,518
Total Assets	\$3,417,454
Liabilities and Equity	
Current Liabilities	\$2,329,329
Long Term Liabilities	<del>-</del>
Total Liabilities	\$2,329,329
Net Assets	\$1,088,125
Total Liabilities and Net Assets	\$5,195,492.64

#### ST. HOPE DEVELOPMENT COMPANY OVERVIEW

Balance Sheet	2016
Assets	
Current Assets	\$109,710.52
Total Fixed Assets	\$5,085,782.12
Total Assets	\$5,195,492.64
Liabilities and Equity	
Current Liabilities	\$23,132.50
Long Term Liabilities	\$5,753,639.98
Total Liabilities	\$5,776,772.48
Equity	\$-581,279.84
Total Liabilities and Equity	\$5,195,492.64

# YEAR IN REVIEW



St. HOPE's primary focus is to level the educational playing field for all students and to stimulate economic growth in the Oak Park Community.

With your help, 2016 was a tremendous success. From our new college style student store created by Sac High business students, to our brand new websites, we are very proud of the major milestones reached this past year that have made an impact across generations and throughout the community of Oak Park.







# Highlights

### Edible Sac High

In the fall of 2016, Edible Sac High hosted its annual seeds of HOPE dinner featuring Chef Patrick Mulvaney. The festive event brought together several local celebrity chefs and raised donations toward the edible school garden.

## IndiviZible Speaker Series

We said Farewell to Indivizible after 5 years. The speaker series radically impacted our community in the areas of educational achievement, economic empowerment and political influence. We held our last event on December 12, 2016, and look forward to launching a similar event, The Oak Park Speaker Series..

## New Branding

This year we relaunched our newsletter, brought over 12 websites together to create one St. HOPE website, rebranded under one logo, and became active on Twitter and Instagram. These new additions are helping us to better tell the St. HOPE story.





St. HOPE Public Schools began in 1989 as a summer program for 12 young boys. Today, our charter schools serve nearly 1,500 students at the Triumph Center for Early Childhood Education, PS7, Oak Park Prep, and Sac High. Our mission is to graduate self-motivated, industrious and critical thinking leaders who are committed to serving others, passionate about lifelong learning and prepared to earn a degree from a four-year college.

## HIGHLIGHTS



# BESTIN SACRAMENTO

PS7's 8th graders had the highest scores on the state math test in 2016 of any Sacramento middle school.

# BEST IN CLASS

On average, Oak Park Prep scholars grow two grade levels in reading in just one school year





# BESTIN COUNTY

Over 96% of Sac High's seniors graduated eligible for the UC and CSU systems in 2015, compared with the county overall rate of 41%

# Sac High

In 2003, after several years of declining test scores, Sacramento High School was transformed into an independent charter school. Today, Sac High is a thriving college preparatory school serving grades 9th-12th, and focused on high expectations and student achievement

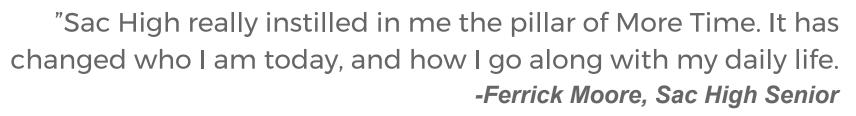
- Over 96% of Sac High's seniors graduated eligible for the UC and CSU systems in 2016, compared with the county overall rate of 41%.
- In the Sacramento City Unified School District, when looking at the eligibility of African American males for the UC and CSU system, Sac High had 91% of graduates eligible while the rest of the district was at 20% eligibility.
- 100% of Sac High's latino students, male and female, in the class of 2015 were eligible for the UC and CSU system, compared to just 35% of the same subgroup across the state.
- Sac High achieved the Sac Bee's number one ranking for its football team and girls basketball team in 2016, and the class of 2016 had eight students earn athletic scholarships to study and play sports in college.













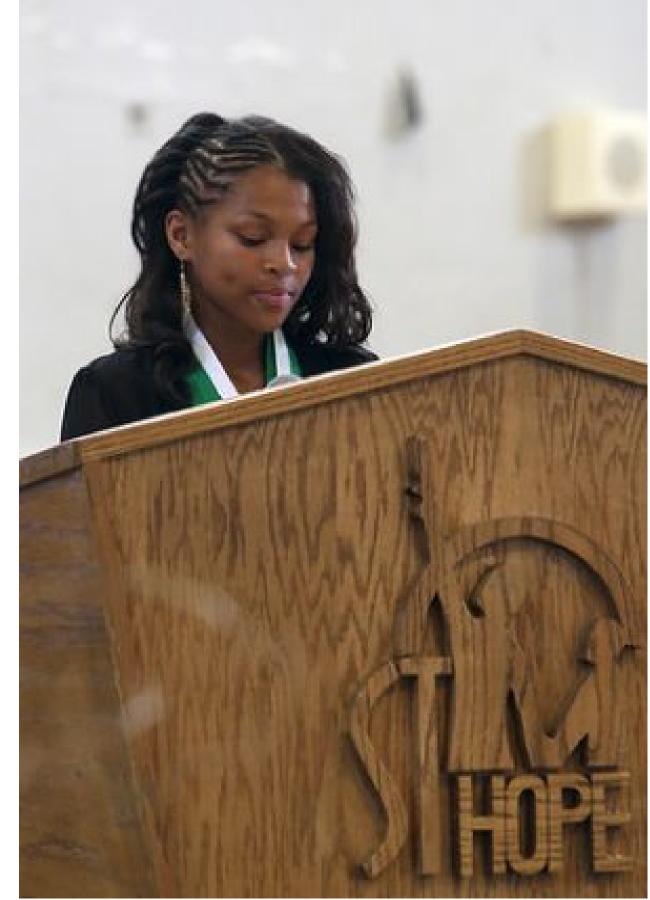
## Oak Park Prep

Oak Park Prep opened in 2012 and was the highest performing stand-alone middle school serving grades 7th and 8th in the City of Sacramento in the school's first year. It is a college prep middle school designed to prepare students for success in a rigorous college prep high school.

- On average, Oak Park Prep scholars grow two grade levels in reading in just one school year.
- Scholars attend a longer school day to allow for more time spent on core subjects.
- Oak Park Prep has eliminated the achievement gap for our students, 96% of whom are minority students and 83% who come from low-income families.
- In 2015-16, the school's boys basketball team won its league title by going undefeated and made it to the playoff semi-finals.









## PS7

PS7,our TK-8th grade school, opened it's doors in 2003 to provide Oak Park students with college preparatory education. With smaller classes and great teachers, our scholars are trained to lead and empowered to serve in a high performing school.

- PS7 has eliminated the achievement gap for our students, 97% of whom are minority students and 84% of whom come from low-income families.
- PS7 has twice been named a Title I Achievement Award Winner, has been recognized as a California Distinguished School and as a federal Blue Ribbon School nominee for its educational outcomes with low-income students.
- PS7 alumni go on to attend and graduate from some of the areas best high schools, including Sac High, and earn degrees from the state's top colleges including Cal and USC.
- PS7's 8th graders had the highest scores on the state math test in 2016 of any Sacramento middle school.
- Both boys and girls middle school basketball programs made the playoffs in 2015-16.











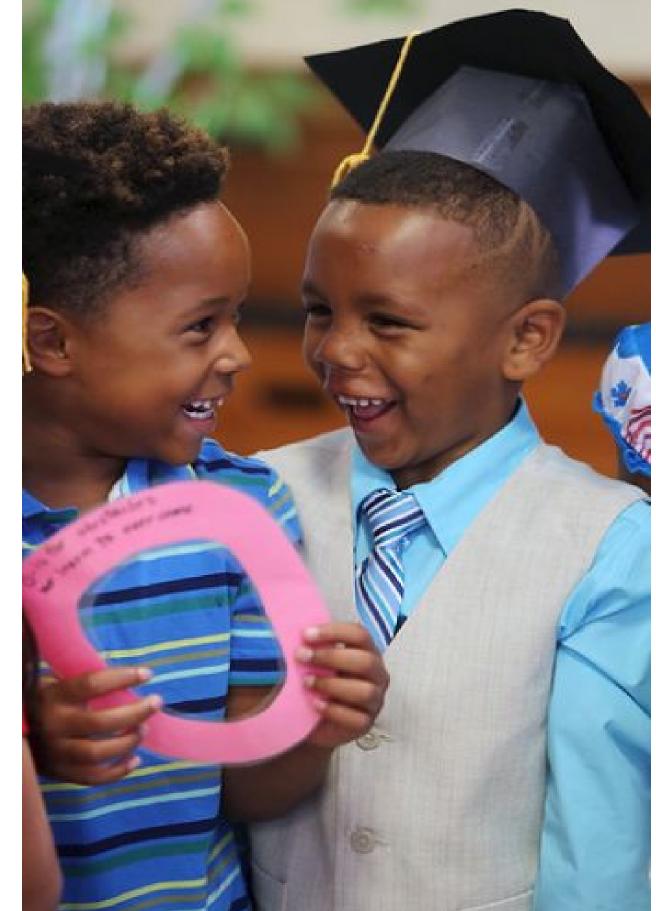
# Triumph

Triumph Center for Early Childhood Education is a leading provider of early childhood education, serving a blend of state subsidized and tuition paying families in the Oak Park neighborhood of Sacramento. Since 2007, Triumph has utilized a results driven instructional model rooted in uncommonly high standards and a commitment to measurable gains for our students. Our Pre-K students "step up" to kindergarten ready to excel academically and socially in elementary school and beyond, never having known an achievement gap.

- Over 80% of Triumph's scholars go on to Kindergarten having mastered all Pre-K standards and having been exposed to over 70% of California math and literacy standards.
- 100% of Triumph's teachers have received a bachelor's degree, compared to 25% of preschool teachers across California.
- Triumph is a California Department of Education "Model Site" for its social-emotional curriculum and successful interventions for students with special needs and challenging behavior.











The mission of St. HOPE Development Company is to invest in and develop real estate which catalyzes and stimulates growth and development in Oak Park and leads to healthy returns on our investments. Through real estate development and property management, St. HOPE Development Company strives to create a sustainable non-profit business model that allows the reinvestment of a portion of its profits back to the community.

"City Year is excited to be in Oak

Park and connected to the

## **OUR INVESTMENTS**



St. HOPE's catalyst project is the 40 Acres Art and Cultural Center, a mixed-use retail complex located in the heart of the Oak Park commercial district. 40 Acres is home to Underground Books, The Guild Theater, Old Soul, and 12 2nd floor apartments.

It is anticipated a new bar and restaurant will open for service in 2018.

community and students we serve at St. HOPE Public Schools. "

Jeff Owen, executive Director/Vice President of City Year Sacramento

3400 3rd Ave.

This office building located on the corner of 34th Street and 3rd Avenue underwent an extensive interior renovation and now is home to City Year Sacramento, an education nonprofit, that uses the space to house staff and train their 80 Americorp members.

Pictured above is the new exterior design we commissioned in 2016. Construction will be completed in the fall of 2017.

## **OUR INVESTMENTS**



The purchase of the Education Complex was secured by St. HOPE Development Company in 2016 and major renovations were completed inside and out. Teach for America and College Track now occupy what was once a vacant building bringing more educational resources to schools in Oak Park and beyond.

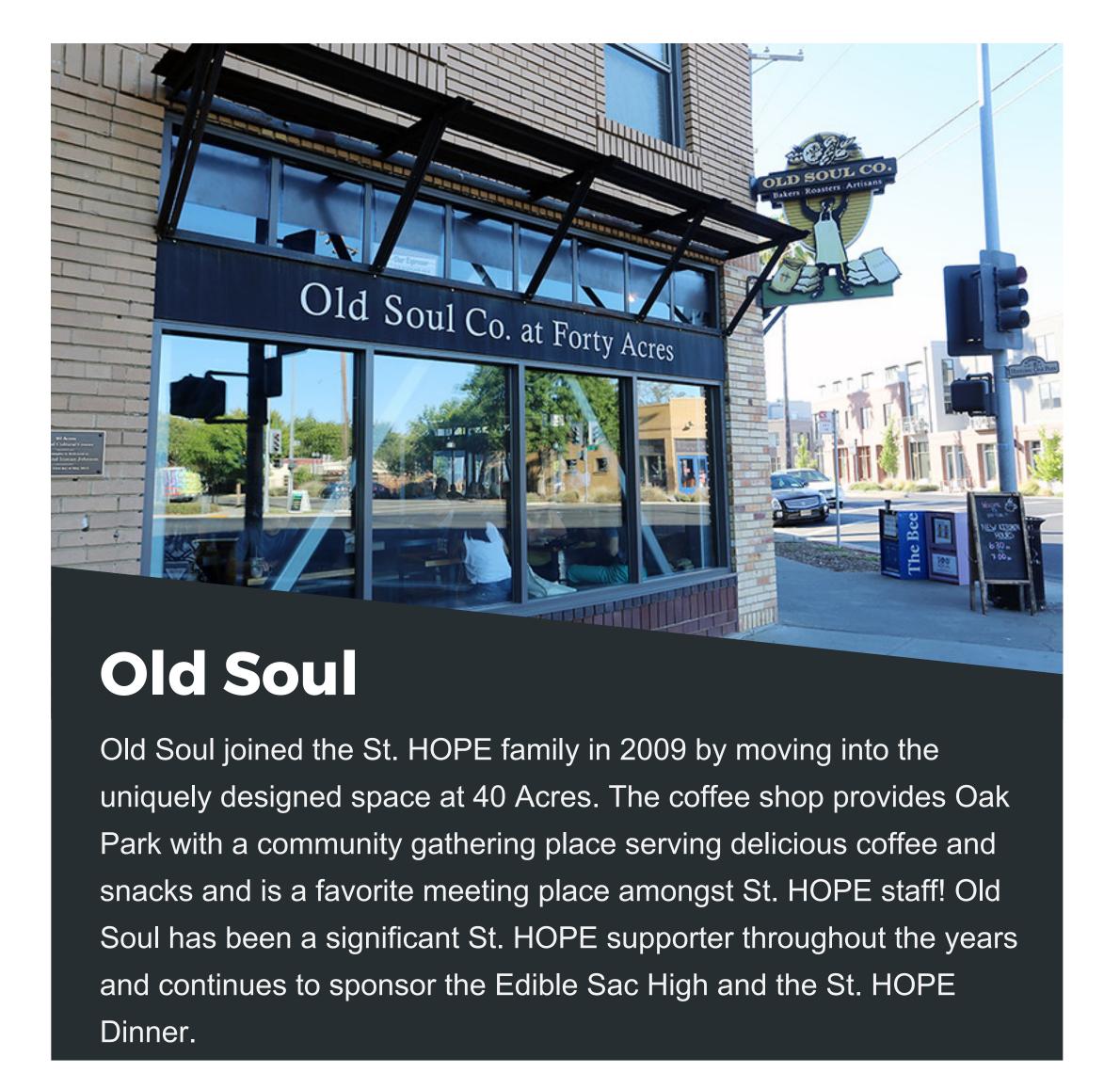


## **OUR PARTNERS**



The trendy family-style Oak Park taqueria opened its doors in May of 2016. Owned by a local family with long standing Oak Park routes, St. HOPE provided La Venadita a small business loan to help kick-start the operations.

La Venadita owners have recently opened a second Oak Park restaurant, exploring their German side of the family. St. HOPE once again provided start-up funding for this Hofbrau.



"Oak Park is becoming busier and more vibrant with activities, new businesses and events. We are proud to join St. HOPE and be part of the thriving Oak Park business community."

## ONE HOPE

# HELP US MAKE OUR MARK IN 2017



At St. HOPE, we work tirelessly to strengthen the Oak Park community by providing quality education and investing in businesses and real estate. We partner with incredible organizations to help us create a neighborhood of robust resources where everyone has the opportunity to succeed.

Please visit <u>www.sthope.org</u> to donate today and join our St. HOPE family as we revitalize Oak Park together.

#### **OUR GENEROUS FAMILY OF DONORS**

Anderson Bros. Pharmacy

AT&T

Bertha Gorman

Brian Van Camp

Brown, Stevens, Elmore & Sparre

Chase

College Track

Comerica Bank

Dan Best

Dan Cole

Daniel Moody

Danielle Valdez Moody

David Patterson

**DeMarcus Cousins** 

Dennis & Nancy Marks

Dennis O'Reilly

**Direct Technology** 

Doris & Donald Fisher Fund

Downtown Railyard Venture

**Ebony Johnson** 

**Ernst and Young** 

**Ethan Conrad** 

Eva Hill

**Faber Ventures** 

Franklin Templeton

Georgia West

Golden 1 Credit Union

Greater Sacramento Area Economic Council

Hiltzik Strategies

**IKEA** 

Jaguar Ventures

Jeff Dorso

Joe Rodota

Joan Hall

Kaiser Permanente

Karen Ross

Kate Dudensing

Kevin Nagle

Kurt Spataro

Law office of Fred Hiestand

Law Office of Kelly Babineau

Law Office of Kevin Hiestand

Mac Clemmens

Macy's and Bloomingdale's

Mark & Marcy Mossawir

Mark & Marjorie Friedman

Mary Anderson Family

McClatchy Foundation

McClellan Business Park

McDonald's

Mel & Beth Shultz

Michael Day

Michael Scheible

Michelle Johnson

Mort & Marcy Friedman Foundation

Nancy Lee

**National Basketball Association** 

Nicole Van Vleck

Nicole West

Nike

Oak Park Business Assn. / Stockton Blvd. Project

Old Soul Co.

Ose Properties

**Pacific Coast Building Products** 

Pappas Investments

Paragary's / Legends Hospitality

Patricia Bonnstetter

Patricia Burks

Patty Laveroni

Pediatric Urgent Care

People Finders

Phoenix Suns

Rachel Peters

Ralph Aldredge

**Randle Communications** 

River City Bank

Rogers Family Foundation

Ron & Maeley Tom

Ruben Moody

Sacramento Asian-Pacific Chamber of Commerce

Sacramento Food Bank and Family Services

Sacramento Kings

Sacramento Republic

Sam and Margaret Oki Family

Segal & Associates, PC

Sellands Family Restaurant

**Sharry Covington** 

Sierra Health Foundation

**Standing Room Only** 

Stephanie Widmer

Sterling Dalatri

Sutter Health

The Doctors Company

The Scott's Miracle-Gro

The Vernon Walton Family

Tim Jordan

Townsend, Raimundo, Besler & Usher

UC Davis Health System

**US Bancorp** 

Vanir Construction

Vickie Householder

**VSP Global** 

Waste Management

Weintraub Tobin

Wells Fargo

Western Health Advantage

Winnie Comstock Carlson